



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 02

CTC
Market Report
· Fair demand
· Teas maintaining quality sold well. Remainder irregularly easier. Browner teas saw some withdrawals.
· Medium and plainer Doors followed similar trend

Buying Analysis
· Western India : Supported the better teas on offer
· Hindustan Unilever : Operated      TCPL : Primarily operated on medium and plainer sorts
· Exporters : Fair enquiry      Other Internal/Local: Some support

Orthodox
Market Report
· Strong demand
· Nominal quantity of tippy teas seen readily absorbed. Well made whole leaf and brokens sold at firm rates.
· Remainder browner stalkier sorts irregular and at times lower following quality. Cleaner secondaries and fannings sold around last. Browner stalkier varieties tended lower.

Buying Analysis
· Middle East : Active
· CIS: Good support
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DUST
Market Report
· Good demand
· Teas maintaining quality sold well. Remainder irregularly easier around last .
· Browner fibrous sorts irregularly easier.

Buying Analysis
· Hindustan Unilever : Good Support      TCPL : Quiet
· Western India : Some Support.
· Other Internal and Local : Operated

Darjeeling
Market Report
· Fair demand
· Few whole leaf teas on offer barely steady. Brokens and Fannings irregularly easier and witnessed outlots.
· Exporters: Selective      Local/Internal: Operated

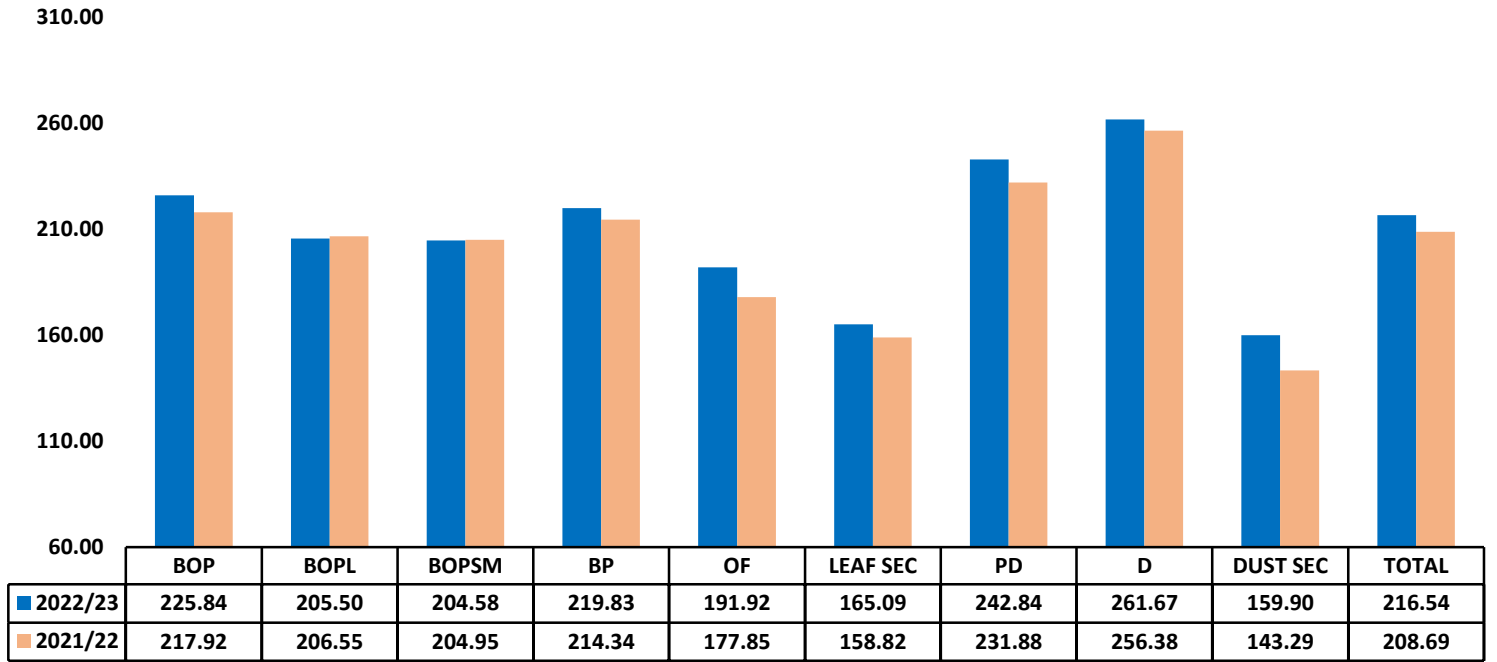
### AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 02		
	SALE 02	SALE 01	+/-	SALE 02	SALE 01	+/-	2022/23	2021/22	2020/21
CTC LEAF	164.53	168.61	-4.08	175.33	181.03	-5.70	213.30	207.23	231.68
DUST	156.55	166.75	-10.20	177.14	179.15	-2.01	223.97	212.43	243.10
TOTAL	162.08	167.96	-5.88	175.82	180.47	-4.65	216.54	208.69	235.06
ORTHODOX	188.42	188.04	0.37	175.12	184.05	-8.93	292.19	230.88	262.13
DARJEELING	194.18	223.37	-29.19	200.93	209.52	-8.58	354.77	390.83	350.10
ALL TEAS	169.57	173.55	-3.97	175.86	181.19	-5.33	240.14	216.07	243.53

### KOLKATA AUCTION AVERAGES

	SALE	50	51	52	01	02	03
	CTC LEAF	2022/23	178.72	183.84	180.24	168.61	164.53
2021/22		190.38	190.64	190.72	181.03	175.33	168.28
DUST	2022/23	194.45	186.11	181.18	166.75	156.55	
	2021/22	196.55	206.82	193.68	179.15	177.14	161.67
TOTAL	2022/23	183.74	184.51	180.55	167.96	162.08	
	2021/22	192.15	195.20	191.55	180.47	175.82	166.24
ORTHODOX	2022/23	233.84	215.65	203.23	188.04	188.42	
	2021/22	198.35	195.05	186.08	184.05	175.10	166.59
DARJEELING	2022/23	345.97	300.92	277.87	223.37	194.18	
	2021/22	285.55	254.12	231.05	209.52	200.93	159.71

## Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 02



### KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 02

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1645699.8	398.36	1608938.7	291.87	FBOP	6780001.8	308.16	5518542.6	242.71	GBOP1/FBOP1	3642924.6	179.82	2615822.7	154.00
TGFOP	3571662.4	353.63	3515448.6	273.41	GFBOP	3351168.9	309.33	2555459.9	238.16	BOPF/GOF/FOF	3340841.7	211.24	3075556.9	155.81
GFOP	2077504.5	327.07	2260071.5	266.15	GBOP	4063301.2	299.44	3075487.1	231.18					
FOP	2148543.1	246.39	2194421.9	214.34	BPS	1048896.2	300.18	762010.7	245.71					

### OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	24,93,627	14,64,027	168.19	41%	24,25,978	13,43,094	171.77	45%	7,48,18,235	4,83,62,946	216.83	35%
FANNINGS	4,89,373	3,24,504	175.00	34%	5,48,054	3,51,270	183.01	36%	2,03,96,134	1,37,72,162	224.87	32%
LEAF SEC.	3,06,028	2,51,887	129.78	18%	3,61,470	2,47,447	131.06	32%	84,07,736	68,39,406	165.09	19%
LEAF TOTAL	32,89,028.1	20,40,418.6	164.53	38%	33,35,501.9	19,41,811.4	168.61	42%	10,36,22,105.5	6,89,74,513.5	213.30	33%
DUST	7,54,392	6,05,928	169.44	20%	10,34,740	7,07,672	187.49	32%	3,16,97,429	2,32,84,375	242.50	27%
DUST SEC.	3,25,522	2,99,815	130.49	8%	4,79,822	3,44,679	124.16	28%	85,35,658	67,34,644	159.90	21%
DUST TOTAL	10,79,914.1	9,05,743.7	156.55	16%	15,14,562.0	10,52,350.5	166.75	31%	4,02,33,087.1	3,00,19,018.2	223.97	25%
TOTAL	43,68,942.2	29,46,162.3	162.08	33%	48,50,063.9	29,94,161.8	167.96	38%	14,38,55,192.6	9,89,93,531.7	216.54	31%

### OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	4,40,050	3,87,127	212.77	12%	5,03,128	3,95,796	203.15	21%	1,64,89,332	1,45,45,435	331.19	12%
BROKENS	5,47,485	4,56,065	213.90	17%	5,50,890	3,95,660	214.31	28%	2,07,16,856	1,86,17,650	306.79	10%
FANNINGS	1,11,800	95,588	139.03	15%	1,47,262	1,02,678	130.46	30%	43,66,724	36,38,972	208.71	17%
SECONDARY	2,20,025	1,88,520	101.80	14%	2,54,147	1,34,816	110.48	47%	57,17,073	46,58,110	177.27	19%
ORTH. TOTAL	13,19,360.3	11,27,299.8	188.42	15%	14,55,427.7	10,28,950.3	188.04	29%	4,72,89,985.3	4,14,60,167.6	292.19	12%

### OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	20,427	10,593	360.05	48%	18,639	13,200	392.13	29%	13,56,390	7,67,833	534.83	43%
BROKENS	15,559	9,558	143.96	39%	19,504	12,271	145.15	37%	6,42,216	3,98,554	207.18	38%
FANNINGS	33,017	13,933	102.53	58%	33,984	10,969	107.81	68%	7,63,629	3,87,672	149.85	49%
DARJ. TOTAL	69,003.6	34,083.2	194.18	51%	72,126.3	36,440.2	223.37	49%	27,62,235.7	15,54,059.7	354.77	44%

## OFFER / SOLD QUANTITY &amp; AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	3289028.1	2040418.6	164.53	38%	3335501.9	1941811.4	168.61	42%	103622105.5	68974513.5	213.30	33%
2021-22	3435385.1	2784594.2	175.33	19%	3596525.9	2859211.3	181.03	21%	104229786.3	78154047.3	207.23	25%
DUST	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	1079914.1	905743.7	156.55	16%	1514562.0	1052350.5	166.75	31%	40233087.1	30019018.2	223.97	25%
2021-22	1366458.4	1041319.4	177.14	24%	1548683.0	1214670.9	179.15	22%	41782626.0	30579845.2	212.43	27%
ORTHODOX	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	1319360.3	1127299.8	188.42	15%	1455427.7	1028950.3	188.04	29%	47289985.3	41460167.6	292.19	12%
2021-22	646989.4	540182.3	175.12	17%	784888.3	673338.9	184.05	14%	42587339.6	36794163.5	230.88	14%
DARJEELING	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	69003.6	34083.2	194.18	51%	72126.3	36440.2	223.37	49%	2762235.7	1554059.7	354.77	44%
2021-22	34386.8	22254.4	200.93	35%	60101.6	36281.2	209.52	40%	2377878.0	1469314.5	390.83	38%
TOTAL	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	5757306.0	4107545.3	169.57	29%	6377617.8	4059552.3	173.55	36%	193907413.7	142007759.0	240.14	27%
2021-22	5483219.6	4388350.3	175.86	20%	5990198.8	4783502.3	181.19	20%	190977630.0	146997370.5	216.07	23%

PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2022/23		UP TO SALE 02			2022/23		UP TO SALE 02		
	SALE 02	SALE 01	2022/23	2021/22	2020/21	SALE 02	SALE 01	2022/23	2021/22	2020/21
BELOW 160	55.82	45.15	26.42	28.30	18.32	63.73	46.15	24.52	31.55	14.95
BETWEEN 160.00-179.99	10.87	17.36	12.72	12.59	9.74	7.97	13.76	10.28	9.31	9.75
BETWEEN 180.00-199.99	7.58	10.86	8.30	11.71	7.86	9.47	9.24	8.13	8.60	8.15
BETWEEN 200.00-219.99	10.68	13.11	9.59	9.77	8.48	6.89	15.66	9.43	9.13	8.12
BETWEEN 220.00-139.99	6.10	7.59	7.94	8.53	12.62	4.61	5.95	6.82	5.96	8.99
BETWEEN 240.00-259.99	3.72	2.23	7.78	6.78	9.71	1.88	4.08	6.48	5.24	9.99
BETWEEN 260.00-279.99	1.00	1.35	6.48	5.50	8.93	1.64	1.84	6.28	5.38	8.38
ABOVE 280	4.23	2.35	20.77	16.82	24.34	3.80	3.32	28.05	24.84	31.68

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2022/23		UP TO SALE 02			% OF TEAS SOLD	2022/23		UP TO SALE 02
	SALE 02	SALE 01	2022/23	2021/22	2020/21		SALE 02	SALE 01	2022/23
BELOW 200	50.76	54.31	16.83	26.28	13.55	BELOW 300.00	80.94	77.94	47.07
BETWEEN 200.00-219.99	13.81	14.02	4.79	9.17	4.46	BETWEEN 301.00-400.99	6.44	6.69	15.24
BETWEEN 220.00-239.99	16.15	11.90	5.97	14.74	11.36	BETWEEN 401.00-500.99	3.18	4.23	11.03
BETWEEN 240.00-259.99	8.84	8.02	6.03	19.81	19.43	BETWEEN 501.00-600.99	5.58	3.78	9.55
BETWEEN 260.00-279.99	4.52	4.96	8.58	14.49	13.75	BETWEEN 601.00-700.99	3.31	6.04	8.48
ABOVE 280	5.93	6.79	57.80	15.50	37.45	ABOVE 701.00	0.55	1.32	8.63

## FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
03	61180	47195	1440	23629	133444	76913	23487	1618	31376	133394	-15733	23708	-178	-7747	50
04	33066	48737	889	18794	101486	88319	23100	509	31760	143688	-55253	25637	380	-12966	-42202
05	12555	33933	279	8778	55545	41812	5591	538	15613	63554	-29257	28342	-259	-6835	-8009
TOTAL	106801	129865	2608	51201	290475	207044	52178	2665	78749	340636	-100243	77687	-57	-27548	-50161

## Kolkata Monthly Price Movement All Teas

330.00  
300.00  
270.00  
240.00  
210.00  
180.00  
150.00  
120.00  
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2022	250.79	221.98	269.73	281.40	279.27	243.06	238.64	229.50	196.20	171.60		
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.80	169.81	147.25

## CTTA BUYING (ALL TEAS) FOR THE SALE 02

	CTC LEAF			DUST			TOTAL				
	SALE 02										
OFFER	32,89,028.1 Kgs			10,79,914.1 Kgs			43,68,942.2 Kgs				
SOLD	20,40,418.6 Kgs			9,05,743.7 Kgs			29,46,162.3 Kgs				
SOLD %	62%			84%			67%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
W.India	4,65,305.4	185.14	23%	W.India	1,91,565.8	165.45	21%	W.India	6,56,871.2	179.40	22%
N.India	3,54,371.0	148.04	17%	HUL	1,75,858.8	192.43	19%	N.India	4,76,062.6	143.33	16%
Local	3,30,690.2	153.55	16%	S.India	1,23,262.8	162.08	14%	HUL	3,99,979.4	172.87	14%
Others	2,27,507.0	173.16	11%	N.India	1,21,691.6	129.62	13%	Local	3,93,845.2	150.61	13%
HUL	2,24,120.6	157.51	11%	Exports	96,868.2	132.38	11%	Others	3,22,129.7	165.64	11%
Exports	1,56,490.2	159.88	8%	Others	94,622.7	147.57	10%	Exports	2,53,358.4	149.37	9%
WI.Pack	1,36,749.6	202.18	7%	Local	63,155.0	135.21	7%	S.India	1,86,444.6	153.49	6%
S.India	63,181.8	136.73	3%	Packeteers	33,451.2	133.46	4%	WI.Pack	1,42,017.2	199.71	5%
Packeteers	51,496.8	131.44	3%	WI.Pack	5,267.6	135.79	1%	Packeteers	84,948.0	132.24	3%
TCPL	29,939.6	111.98	1%					TCPL	29,939.6	111.98	1%
NI.Pack	566.4	350.00	0%					NI.Pack	566.4	350.00	0%
Grand Total	20,40,418.6	164.53	100%	TOTAL	9,05,743.7	156.55	100%	TOTAL	29,46,162.3	162.08	100%

	ORTHODOX			DARJEELING			
	SALE 02						
OFFER	13,19,360.3 Kgs			69,003.6 Kgs			
SOLD	11,27,299.8 Kgs			34,083.2 Kgs			
SOLD %	85%			49%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Others	3,63,660.6	201.49	32%	Local	20,323.8	200.98	60%
Local	2,67,243.8	196.14	24%	Others	5,517.8	167.34	16%
Exports	1,67,639.6	163.94	15%	Exports	5,266.4	162.34	15%
Middle East	1,14,827.8	146.45	10%	Domestic	2,136.8	293.13	6%
Other Exports	66,342.0	193.07	6%	N.India	547.2	80.31	2%
N.India	61,024.8	200.09	5%	C.India	291.2	292.37	1%
CIS	38,353.0	209.70	3%				
W.India	18,354.4	189.70	2%				
Domestic	11,648.8	217.89	1%				
S.India	11,100.8	146.31	1%				
CONTINENT	4,763.6	257.67	0%				
Packeteers	2,340.6	203.74	0%				
TOTAL	11,27,299.8	188.41	100%	TOTAL	34,083.2	194.18	100%

## ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 02

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	764734	405.29	965873	397.11
HOOKHMOL	385898	401.50	358571	391.07
HALMARI	675542	395.84	688126	390.76
BANAMALIE	179178	391.59	217458	323.94
MOKRUNG	438696	391.38	524284	386.14
SALKATHONI	522017	376.29	790941	326.12
BEHUBOR	72564	369.72	72039	289.36
SOTAI	184889	369.38	217770	362.39
DOOMUR DULLUNG	228079	353.15	405324	313.29
HAJUA	191632	345.75	228118	341.19
KAMARBUND	180355	339.94	213721	285.85
BORJAN	754191	337.88	809795	353.92
GELAKEY	174679	335.94	199843	344.01
DEHA	382475	329.26	458908	323.38
KHONA	260243	323.76	251357	312.49
GHILLIDARY	353096	323.15	247063	341.30
DUFLATING	478561	322.09	424708	332.67
KOPOU	35262	320.91	24321	328.55
NAHORHABI(CLSPL)	208918	317.55	117345	318.38
KOOMTAI 'B'	1660815	311.48	1701945	295.95
BETTYBARI	579920	310.91	572273	177.59
SREE SIBBARI	386146	307.86	313286	314.52
JAMIRAH	517463	307.26	0	0.00
KHONGEA	442102	307.23	468540	327.74
KHARIKATIA	750869	304.42	862840	326.70

\* Above 25,000 Kgs.

## DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 02

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	464688	319.66	464918	300.00
KARTICK	414072	313.55	525612	310.65
JITI	499613	309.26	562512	302.59
GULMA	781623	303.15	862392	291.29
KUMARGRAM	722014	302.45	703639	284.46
HOPE	404614	301.31	473559	290.80
SANKOS	796554	291.41	704084	267.28
LEESH RIVER	671293	289.31	558149	272.75
DANGUAJHAR	727282	285.53	771963	307.95
BINAGURI	1045852	283.12	1182282	278.74
GHATIA ROYAL	890694	282.39	878654	294.52
HILLAROYALE	304637	280.44	306903	285.60
CHALOUNI	378497	279.79	488943	282.20
RYDAK	996751	278.58	1129848	285.09
DALGAON	917286	277.84	928563	269.39
DIANA (RAMBARI)	291909	277.75	383651	272.72
AIBHEEL	1061699	276.77	1021693	276.61
ANANDAPURROYAL	301023	272.76	364682	300.37
BHARNOBARIROYAL	477709	271.94	188359	208.09
MEENGLAS	951402	271.05	732400	284.44
ARYAMAN SPECIAL	292544	270.22	232098	279.07
PAHARGOOMIAH	958558	268.59	916296	280.39
BARADIGHI	568231	268.49	781321	276.38
NOWERA NUDDY	431225	267.35	536705	255.79
NEPUCHAPUR	751084	266.02	686763	252.05

\* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 01

## ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 02

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
HALMARI	62726	625.48	32240	433.10
MANGALAM(CLSPL)	77200	616.85	0	0.00
DOOMNI	98074	611.18	95694	426.08
DUFLATING	31226	485.34	0	0.00
HARMUTTY	666253	381.51	528065	279.14
MOKALBARI EAST	573430	374.73	376229	303.45
DEJOO	667291	370.97	516221	282.83
GREENWOOD	26745	366.43	20271	367.88
CHUBWAHIGHGROWN	267651	350.79	0	0.00
HATTIALLI	579341	349.83	344539	240.34
MARANGI	152021	348.42	62473	303.94
SALONAH	80518	346.70	0	0.00
MANOHARI	28889	344.07	46136	236.69
BORPATRA	653979	343.69	468838	247.87
HARCHURAH	157881	337.86	93049	234.90
HATTIGORHIGHGROWN	58461	336.62	0	0.00
DIKOM	921859	334.08	685830	246.17
SESSA 'B'	430383	331.20	372929	245.22
AGNIGARHCLONAL	83890	330.25	55378	259.88
NONAIPARA	478656	325.72	402812	259.52
NOKHROY	444058	318.25	419365	237.10
BARGANG	296455	317.38	301899	229.45
SINGLIJAN	445717	316.77	451485	238.86
TEZPORE & GOGRA	120976	314.21	35323	239.72
KOLONY	182982	313.74	185551	242.70

\* Above 25,000 Kgs.

## DARJEELING BATTING ORDER Sale 14 to 02

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
BALASUN	18720	669.68	29321	525.98
SUNGMA	17791	584.96	10288	679.07
CASTLETON	59924	576.71	70129	510.77
JUNGANAUPPER	6029	572.08	24473	442.49
PUTTABONG	24358	546.32	17347	539.77
RISHEEHAT(ORGANIC)	22840	542.14	22534	520.06
NAMRING	20451	500.86	29867	510.58
BADAMTAM (ORGANIC)	18772	482.69	18081	408.44
NAMRING(UPPER)	96799	455.95	99841	491.43
MARGARET'S HOPE	65840	451.06	88628	421.39
THURBO	89850	443.68	105198	366.92
GYA/MILLIKTHONG	16521	439.13	30027	311.14
GOOMTEE	18543	431.93	30048	461.63
TEESTA VALLEY	140694	410.70	126513	384.60
SINGBULLI (ORGANIC)	41586	385.66	36796	415.03
GOPALDHARA	49273	363.88	23651	420.78
GIELLE	100484	354.23	103864	367.91
GLENBURN	82212	343.70	64542	444.04
MIM	57890	342.23	46282	459.19
OAKS(ORGANIC)	8965	337.78	7926	251.60
ROHINI	36162	302.60	30083	351.33
POOBONG	15881	284.76	6256	236.92
BARNESBEG (ORGANIC)	15601	278.05	66456	318.25
KALEJVALLEY(UP)	56419	269.54	0	0.00
MULLOOTAR	8891	250.18	661	345.79

\* Above 5000 Kgs.

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